BUS-150  Business Law  3 credits

I. Catalog Description: Emphasis in this course will be on the origins and development of the law. The course also examines the legal aspects of business relationships including the elements of torts, business crimes, contracts, agency, employer and employee relationships, and modern labor legislation. Tribal Federal, tribal, State, and local law and theory are included.

II. Prerequisites, pre-/co-requisites, co-requisites, recommended: There are no prerequisites for this course, but it is a required course for a business degree. While this class has no prerequisites it is recommended that students test clear of reading comprehension.

III. Rationale for Course Level: This class is a 100 level class and this is appropriate for the level of the material covered in this class. This class is necessary at this level because we live in a litigious society and a major goal of this class is to not get yourself or your organization sued. It is recommended that the course level not be changed at this time.

IV. Suggested Textbooks:


V. Student Learning Course Objectives:

Institutional Learning Goals

Students will:

1. Demonstrate competency in reading, writing, oral communication, and numerical literacy
2. Be able to evaluate information
3. Consider multiple perspectives from the diversity of human experience

Business Program Goals

1. Students will apply critical thinking skills within a business environment. Level: Developmental
2. Students will solve ethical and legal dilemmas facing management using socially responsible business practices. Level: Developmental/ Applied
3. Students will recognize the emotional implications of business decisions affecting internal and external stakeholders. Level: Developmental
4. Students will communicate effectively in a diverse and global business environment. Level: Developmental/ Applied
5. Students will apply the dynamics of teamwork in the business setting. Level: Developmental/ Applied

**Course student learning outcomes (2015)**

1. Students will describe the relationship among federal, tribal, state, and local laws.
2. Students will identify legal ramifications of laws on business.
3. Students will demonstrate understanding of fundamental business law terminology and concepts.
4. Students will analyze appropriate legal measurements through course studies.
5. Students will demonstrate ethical problem solving.

**VI. Suggested Course Outline:**

**Week 1**

Introduction

Chapter 1 & 2 – (Our System of Law / Ethics and the Law)

**Week 2**

Chapters 3 & 4 – (Criminal Law / Tort Law) / Chapters 3&4 Quiz

Chapter 5 – (Administrative Law) / Chapter 5 Quiz

**Week 3**

Exam #1 – Chapter 1-5

Chapter 6 & 7 – (Introduction to Contracts / Offer and Acceptance)

**Week 4**

Chapters 8 & 9 – (Mutual Agreement / Consideration)

Chapters 10 & 11 – (Competent Parties / Legal Purpose of Contracts)

**Week 5**

Chapters 12 & 13 – (Form of Contracts / Operation of Contracts) /

Chapters 12&13 Quiz

Chapter 14 – (Discharge of Contracts) / Chapter 14 Quiz

**Week 6**

Exam #2 – Chapters 6-14

Chapters 15 & 16 – (Transfer of Title / Sales) / Chapters 15&16 Quiz

**Week 7**

Chapters 17 & 18 – (Warranties / Agency) / Chapters 17&18 Quiz

Chapter 19 – (Business Organizations) / Chapter 19 Quiz

**Week 8**

Exam #3 – Chapters 15-19

Chapters 20 & 21 – (Introduction to Commercial Paper)
Week 9  Chapters 22 & 23 – (Real and Personal Property / Bailments) / Chapters 22&23 Quiz

Week 10  Chapters 24 & 25 – (Landlord-Tenant Relations / Wills, Intestacy, and Trusts) / Chapters 24&25 Quiz

Week 11  Exam #4 – Chapters 20-25

Chapters 26 & 27 – (Intellectual Property / Computer Privacy and Speech) / Chapters 26&27 Quiz

Week 12  Chapter 28 – (Conducting Business in Cyberspace) / Chapter 28 Quiz

Exam #5 – Chapters 26-28

Week 13  Chapter 29 & 30 – (Employer-Employee Relationship/Employment Law)

Chapters 31 & 32 – (Product Liability and Professionals Liability) / Chapters 31&32 Quiz

Week 14  Chapter 33 – (International Business Law) / Chapter 33 Quiz

Chapter 34 – (Business and the Environment) / Chapter 34 Quiz

Week 15  Open

Week 16  Final Exam

VIII. Suggested Course Evaluation:

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<tr>
<th>Assessment Tools</th>
<th>Percentage of Total Grade</th>
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<tbody>
<tr>
<td>Class Attendance</td>
<td>10%</td>
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<tr>
<td>Class Participation</td>
<td>10%</td>
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<tr>
<td>Assignments</td>
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<td>Exams</td>
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<tr>
<td>Final Paper</td>
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<tr>
<td>Final Presentation</td>
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Grading Scale

A: 100-95%                A- : 95-90%       B+: 89-87%
B: 86-84%                 B- : 84 – 80%     C+: 79-77%
IX. Bibliography

This class is intended to blend the academic study of business and relate it to actual events occurring in our economy. It is important that the instructor stay up-to-date on current business issues and bring these examples into the course. It is suggested that the instructor read and follow current business events through watching and reading: CNN, ABC, CBS, NBC, Fox, The Wall Street Journal, Detroit Free Press, Detroit News, and any business channel that will provide relevant information about the state of our economy.

Syllabus Prepared By:

Jeffrey A. Gotaas

5/4/2015